

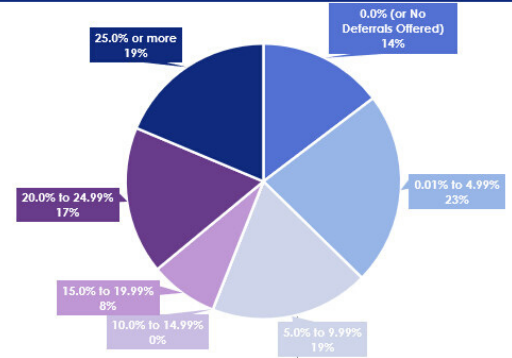


## % Accounts Under Deferral (Summary)

Approximately what share of number of accounts in your owned portfolio is currently under payment deferral (including loan/ lease extensions, modifications, or restructuring)? If you are uncertain, please make the best estimate you can (and exclude contracts managed for others).

Number of Responses: 75

	0.0% (or No Deferrals Offered)	0.01% to 4.99%	5.0% to 9.99%	10.0% to 14.99%	15.0% to 19.99%	20.0% to 24.99%	25.0% or more
Count	11	17	14	0	6	13	14
Percent	15%	23%	19%	0%	8%	17%	19%

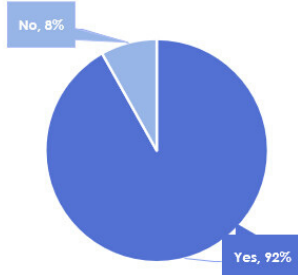


## Payment Deferrals Offered

Has your company offered any payment deferrals—including extensions, modifications, or restructuring—in 2020, either voluntarily or at the request of a lessee / borrower?

Number of Responses: 98

	Yes	No
Count	90	8
Percent	92%	8%



## Payment Deferrals Offered By Organization Type

	Yes		No		Number of Responses
	Count	Percent	Count	Percent	
Bank	37	97%	1	3%	38
Captive	12	100%	0	0%	12
Independent	32	84%	6	16%	38
Other	0	0%	0	0%	0
Total	81	92%	7	8%	88

## Payment Deferrals Offered By Organization Size

	Yes		No		Number of Responses
	Count	Percent	Count	Percent	
Under \$50 Million	13	68%	6	32%	19
\$50 Million - less than \$250 Million	26	96%	1	4%	27
\$250 Million - less than \$1 Billion	20	100%	0	0%	20
Over \$1 Billion	22	96%	1	4%	23
Total	81	91%	8	9%	89

## Payment Deferrals Offered By Transaction Size

	Yes		No		Number of Responses
	Count	Percent	Count	Percent	
Micro-Ticket (New Business Volume Avg. Transaction Less Than \$25,000)	2	100%	0	0%	2
Small-Ticket (New Business Volume Avg. Transaction Size of \$25,000 - \$249,999)	31	89%	4	11%	35
Middle-Ticket (New Business Volume Avg. Transaction Size of \$250,000 - \$5 Million)	39	95%	2	5%	41
Large-Ticket (New Business Volume Avg. Transaction Size Over \$5 Million)	9	82%	2	18%	11
Total	81	91%	8	9%	89



EQUIPMENT LEASING &amp; FINANCE

**FOUNDATION**

Your Eye on the Future

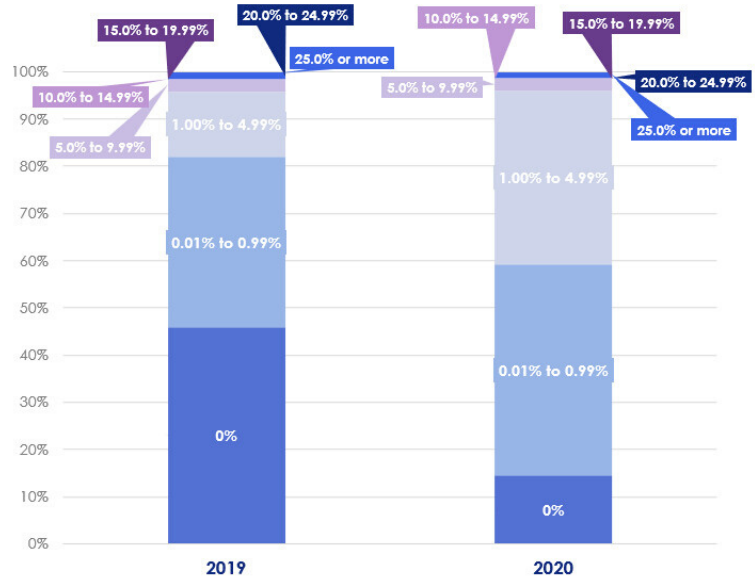
# June COVID-19 Impact Survey Highlights Continued

## % Dollars Defaulted in 2019 and Will Default in 2020

What percentage, on a dollar basis, of your portfolio defaulted in 2019?  
(Please exclude contracts managed for others).

What percentage, on a dollar basis, of your portfolio do you expect to  
default in 2020? (Please exclude contracts managed for others).

	2019		2020	
	Count	Percent	Count	Percent
0%	33	46%	11	14%
0.01% to 0.99%	26	36%	34	45%
1.00% to 4.99%	10	14%	28	37%
5.0% to 9.99%	2	3%	2	3%
10.0% to 14.99%	0	0%	0	0%
15.0% to 19.99%	0	0%	0	0%
20.0% to 24.99%	0	0%	0	0%
25.0% or more	1	1%	1	1%

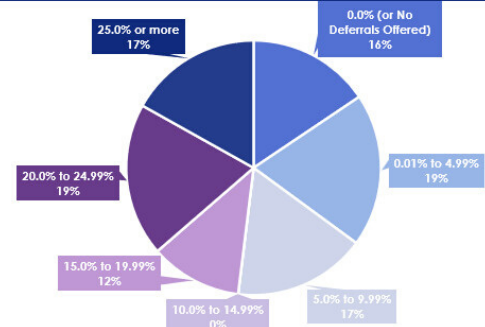


## % Dollars Under Deferral (Summary)

Approximately what share of current dollars outstanding in your owned portfolio is currently under payment deferral (including loan/ lease extensions, modifications, or restructuring)? If you are uncertain, please make the best estimate you can (and exclude contracts managed for others).

Number of Responses: 77

	0.0% (or No Deferrals Offered)	0.01% to 4.99%	5.0% to 9.99%	10.0% to 14.99%	15.0% to 19.99%	20.0% to 24.99%	25.0% or more
Count	12	15	13	0	9	15	13
Percent	16%	19%	17%	0%	12%	19%	17%

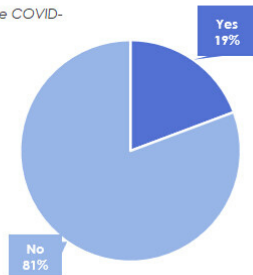


## Furloughed or Laid Off Staff

Have you furloughed or laid off staff as a result of the COVID-19 pandemic?

Number of Responses: 88

	Yes	No
Count	17	71
Percent	19%	81%



## Hours Cut

Have you cut staff hours as a result of the COVID-19 pandemic?

Number of Responses: 88

	Yes	No
Count	3	85
Percent	3%	97%

